# **Rewards & Recognition**

MISSOURI LEADERSHIP ACADEMY CLASS 12



#### TEAM R&R

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Mental Health

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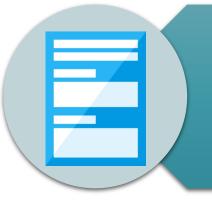
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Transportation

#### Zeshan Hyder

Higher Education & Workforce Development

Agenda



#### Development

QPS Questions on Motivation Problem Statement

• QPS Data Analysis

#### Research

• Existing Rewards & Recognition Programs

- Reasons for low agreement?
- Discussions & Industry Research



#### Findings

- Recommendations
- Conclusions

# **QPS Questions on Motivation**

- 1. The organization provides meaningful non-financial rewards and recognition to those who deliver an outstanding contribution.
- 2. The organization rewards high performance with interesting opportunities or additional responsibilities.

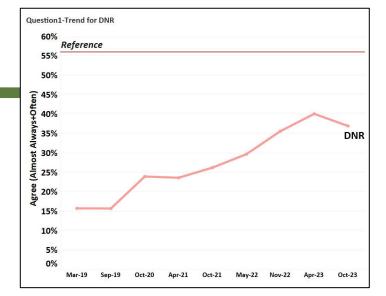
### **Problem Statement**

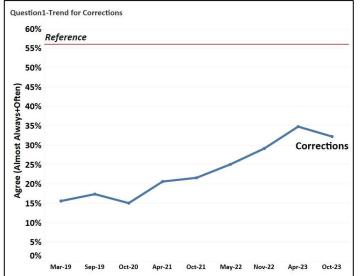
# How can the State of Missouri expand its **REWARDS & RECOGNITION PROGRAMS**, in Fiscal Year 2025, so employees feel more

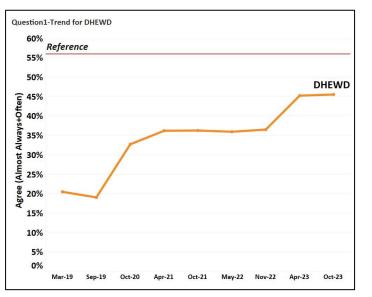
motivated, valued, and appreciated?

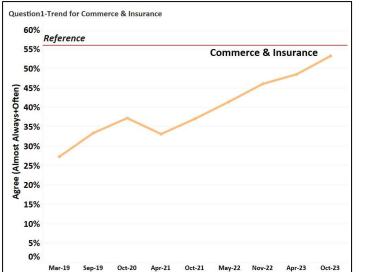
# **QPS Data Analysis**

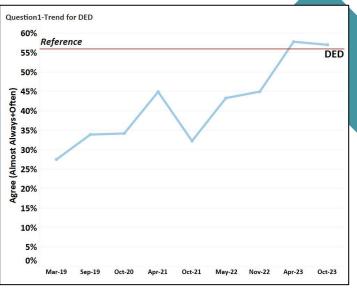
#### **QPS Results** (Question1, Significant Improvement)

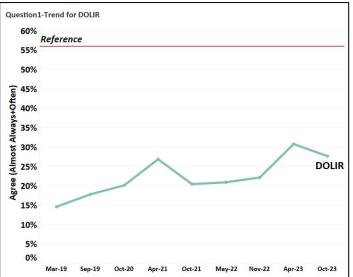




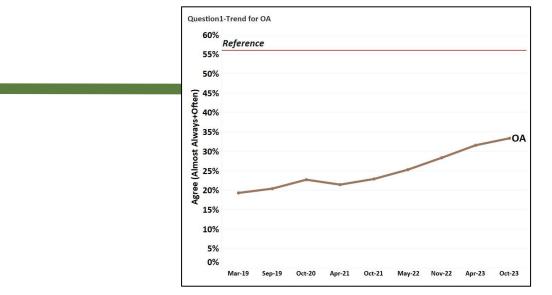


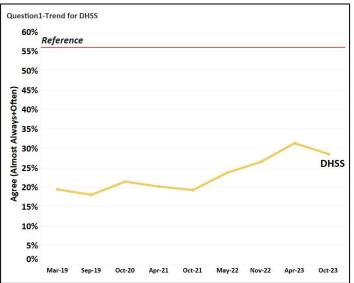


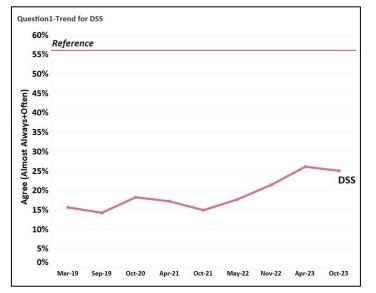


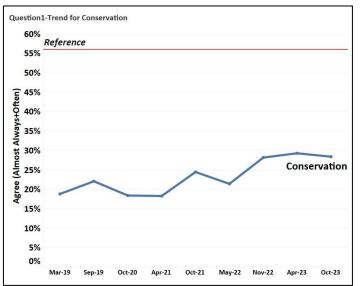


### **QPS Results** (Question1, Improvement)



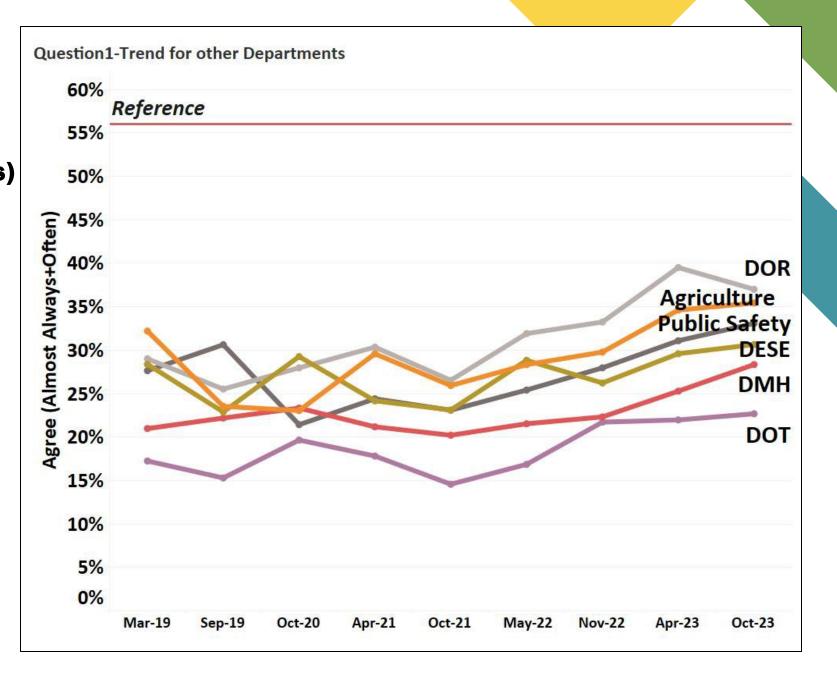






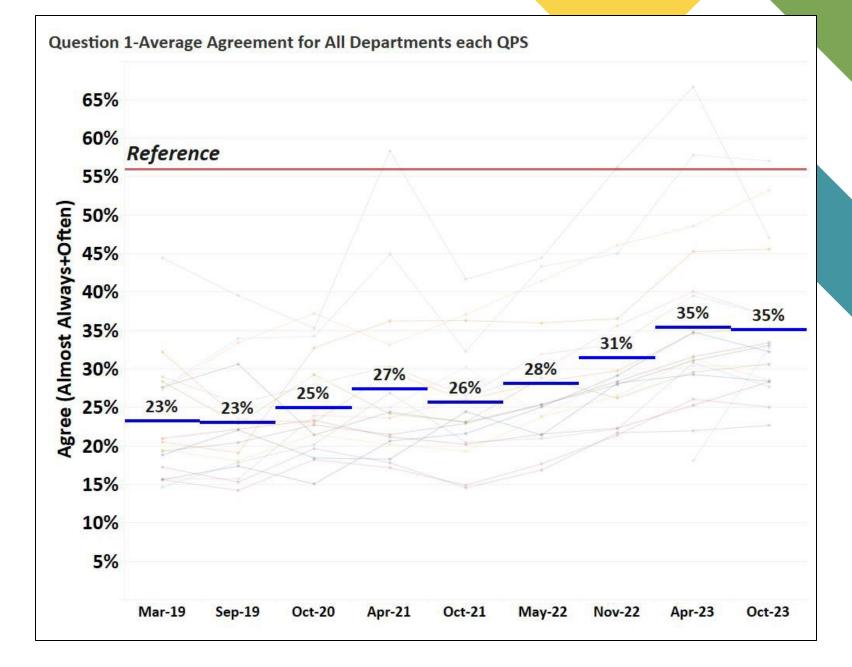
#### **QPS Results** (Question 1, Other Departments)

DOT	17%	23%	6%	35.3%
DMH	21%	28%	7%	33.3%
DOR	29%	37%	8%	27.6%
National Guard	25%	30%	5%	20.0%
Public Safety	28%	33%	5%	17.9%
DESE	28%	31%	3%	<b>10.7%</b>
Agriculture	32%	35%	3%	9.4%
Governor's Offic	44%	47%	3%	6.8%



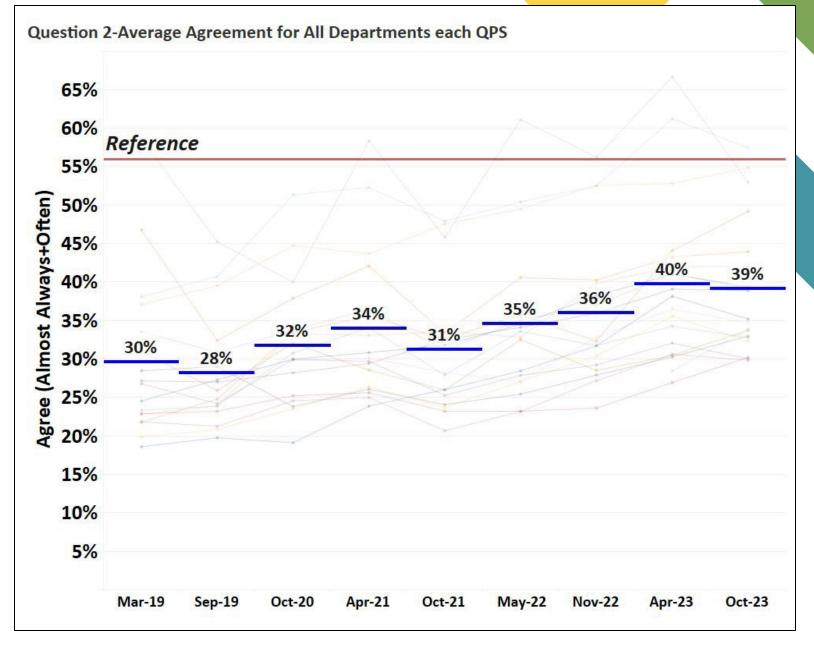
#### **QPS Results** (Question 1, Meaningful non-financial rewards & recognition)

- Most departments trend in the low to high 20's in terms of agreement on rewards & recognition programs.
- Even the high performers trend in the low 50's.
- The smaller the department, the higher the performance is in terms of agreement on rewards & recognition value to employees.



#### **QPS Results** (Question 2, high performance with interesting opportunities )

 Similar trends (even in highly rated departments for this category)



# Research

# **Existing Rewards & Recognition Programs**



- DNR Director's Award
- Carol Cares Award
- Team Member of the Month
- Team Member of the Year
- All-Star Administrative Award
- Administrative Assistant of the Year
- Service Awards
- Informal Influencers
- Employee Accolades
- Also 24 other Division or Regional Awards



- Team Member of the Month
- Team Member of the Year
- Good DHEWD Award
- League of Extraordinary
  DHEWDs
- Team Member Shout-Outs



- Implemented The Corrections Way
- Team Member of the Month
  - Department
  - Division
- Award of Valor
- Distinguished Service Award
- Lifesaver Award



- Employee of the Quarter
- Director's Applause
- Kudos Award
- PR Newsletter Recognition



Missouri Department of **Economic Development** 

- R&R became a Strategic Initiative
- Team Member of the Month
- Tenure Recognition



- **DOLIR Difference** GEAR Values:
  - Guidance
  - Efficiency
  - Accountability
  - Respect
- Service Awards

# **Reasons for Low Agreement?**



Lack of Recognition

Communication Frequency **Meaningfulness of Rewards** 

Value

Involvement of Leadership

## **Discussions & Industry Research**



# **Recommendations** & Conclusions

## Recommendations



Aligning Rewards & Recognition with CORE VALUES



EMPHASIZE the practice of Rewards & Recognition



#### Develop a **Rewards & Recognition** Web-Based **Application** Solution

Team R&R recommends that all State of Missouri's Executive Departments align Rewards & Recognition with their defined core values.



### Department of Economic Development



#### Team Member of the Month

The DED Team Member of the Month program is an opportunity to recognize a DED team member who excels in collaboration, communication, creative thinking/resolution, customer service, initiative, leadership/mentoring, or developing workplace harmony. This can also be used as an opportunity to recognize when a team member makes a notable impact or contribution, or when they excel in a special project.

## Department of Commerce and Insurance



#### DCI Division Employee of the Quarter

The Division Employee of the Quarter recognizes an employee who:

• Efforts and behaviors contribute to achieving the mission of the department or the core values of their respective division.

#### **DOR Awards**

The DOR Awards program allows any DOR team member to recognize another team member for their contribution towards success. There are 5 categories for DOR Awards:

- Citizens First: This award is meant for team members who consistently put citizens first. Team members who share the department's milestones, work to educate staff about metrics, and/or who help design and provide content for the bureau story boards may also be considered for this category.
- Role Clarity: This award is meant for team members who help others understand what is expected of them, or team members who explain the entire work process well, including where the work comes from and where it goes afterwards.
- Leadership: Team members who demonstrate leadership behavior, like engaging others in decisions, empowering team members, and focusing on team member development by encouraging training and development opportunities may be eligible for this award. Team members do not have to be a supervisor to be considered for this award.
- **Recognition:** Team members recognize superior performance of their coworkers, and hold themselves accountable and responsible for the success of the team and the work performed.
- Other: Team members who deserve recognition, but may not fit the requirements of any of the other categories. For example, a team member who is always positive, cheerful and respectful may be nominated for "Creating a Happy Work Place."



#### GOOD DHEWD AWARD

#### PURPOSE

The Good DHEWD Award (GDA) recognizes Department of Higher Education and Workforce Development team members who has shown a specific value and character trait.

#### CRITERIA

An employee may be nominated for **ANY** of the following DHEWD values that include one of the character traits listed below:

#### **DHEWD** Values:

Teamwork – observed a commitment to a culture of teamwork to accomplish our goals together Collaboration – observed delivering excellence through collaboration with partners and stakeholders Accountability – observed embodying accountability through trust and professionalism Work-Life Balance – observed embracing work-life balance by prioritizing respect, boundaries, and time

## **Emphasize the Practice of Rewards & Recognition**

- At a State level, include curriculum specific to Rewards & Recognition in:
  - Missouri Way
  - Breakthrough Leadership
  - State of Missouri Leadership Academy
  - MOVERS Learn
- At a Department level, include information specific to Rewards & Recognition in:
  - Department Professional Development Initiatives
  - Onboarding Processes
  - Intranets

## Rewards & Recognition Web-Based Application Solution

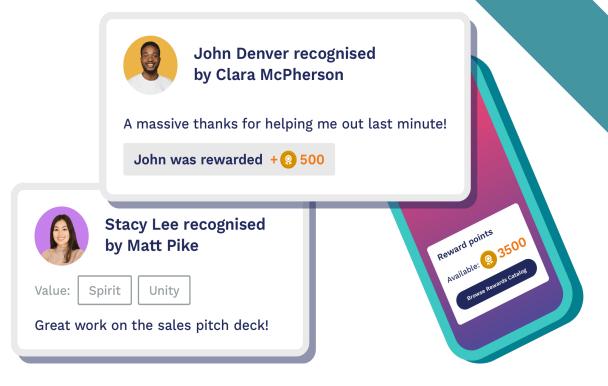
Team R&R recommends the State of Missouri:

- Develop a project team.
- Analyze the return on investment for a web-based application.



## Rewards & Recognition Web-Based Application Solution

- Rewards & Recognition at your fingertips.
  - Increasing the opportunity for Leaders to Reward and Recognize more frequently.
  - Allows Rewards and Recognition to better reach remote and distributed Team Members.
- The ability to tie Recognition to a points system, allowing Team Members to "cash-in" points for tangible, non-financial rewards.



## Conclusions

#### The State of Missouri can expand its

# REWARDS & RECOGNITION PROGRAMS

by **consistently promoting** these practices at **both** the state and department levels,

aligning them with

#### **CORE VALUES,**

and deploying a **web-based application solution** for real-time rewards and recognition. If implemented, employees will feel more **motivated** and **valued**, leading to

#### increased performance and satisfaction.

# Thank You from Team R&R!





Company	Price Per Employee	Frequency	Total Cost	Notable Clients	Notes
<b>N</b>	\$2.75		\$1,650,000	SHRM, Calendly, Redfin, MLB, Heineken, Golden State	Volume discounts to organizations with 500+
Nectar	\$4		\$2,400,000	Warriors	
Empuls	\$3		\$1,800,000	Grammarly, Adobe, Freshworks, Pepsi	\$0 platform fees for Employee Gifting and Service Awards, but 5% fees on rewards issued
Bonusly	\$5		\$3,000,000	Headspace, Care.com, ZipRecruiter	Custom pricing available for larger organizations
	\$2		\$1,200,000	Coca-Cola, Amazon, Bambee, PODS	Custom pricing available for larger organizations
Assembly	Assembly \$4		\$2,400,000		
	\$6	Monthly	\$3,600,000		
Motivosity	\$4	Montiny	\$2,400,000	Bosch, KPMG, WGU, Fujifilm	
Guusto	\$40		\$24,000,000	Marriott, Unilever, Fairmont Hotels and Resorts	Free account and paid plans starting at \$40. Only pay for the user who sends the recognition, while recipients are unlimited.
Qarrot	\$3.60		\$2,160,000	Aleva Stores, Honda, ABM, Saatva	Custom pricing and volume discounts for 100+ users
Мо	\$2.25		\$1,350,000	Ocado, Quark, AXOL	Custom pricing is available for the Transform package on request.
	\$4.50		\$2,700,000		